



WHAT DOD CONTRACTOR TRAINING DOES

WE PROVIDE IN-DEPTH MILITARY PACKAGING TRAINING.

*Learn how to process your orders
better, faster and cheaper.*

At our training facility or on location, our seminars, training and classes will teach your team members how to execute military packaging according to Mil Std 2073 requirements and marking according to Mil Std 129 at your facility. Our courses also provide instruction on:

- Interpretation of Military packaging codes
- COST EFFECTIVE Materials & source Selection
- Marking, Labeling & Placement
- Traffic management
- How to resolve & avoid packaging quality deficiency reports.

WHO CAN BENEFIT FROM DOD'S TRAINING PROGRAM?

Every company selling products to the U.S. Department of Defense and foreign military sales customers (FMS):

- Prime contracts and subcontractors selling/manufacturing, or overhauling activities to the DoD.
- Large and small business that recognize the opportunity of full compliance, **total independence**, and higher understanding of this complex subject.

This course is custom tailored for each contractor's domain or specific specialization of product or service.

WHAT YOU CAN EXPECT FROM OUR TRAINING SERVICES:

Expert
Packaging
Solutions

A ONE (1) DAY COURSE.

During this period the contractor will adapt the ability to comply with any military packaging specs cited in the contract. Training materials are formatted in a simple, easy to understand guide that can be incorporated into any working process and help your existing system comply to military standards and fit all government requirements. *That is our goal.*

INTERACTIVE TRAINING.

Each contractor will provide a few samples of their own contracts and actual items will be packaged during the seminar as part of the course, which is all-encompassing and covers the full process from contract review to packaging code interpretations to packing, labeling and shipping—the full life cycle of the product.

COST SAVINGS.

As your organization gains knowledge and independence, major cost savings are realized and incorporated into the contractor pricing structure. Traditionally, *60% of a company's military packaging costs will be saved.*

In addition, you gain the ability to control your own product rather than entrusting someone else to do it for you.

LONGTERM BENEFITS:

Turning the complex matter of military spec packaging into a routine process in your company sets the stage for the future generations of your employees to be able to follow and retain the knowledge as part of their general responsibilities.



THE PROOF IS IN THE RESULTS

As a result of DOD Contractor Training seminars, the customers who followed the instructions achieved the highest-quality achievements from the U.S. D.O.D, a perfect automated best value score of 100% (ABVS). All the shipments have been accepted by DSCC, DSCR, and DSCP without any issues.



ABOUT THE PRESIDENT: EYAL "AL" LEVINSTEIN

In September 1998, Eyal "Al" Levinstein graduated from the Department of Defense School of U.S. Military Packing. One year later, he was appointed a U.S. Military–civilian Transportation Officer and received top certification: Quality Control Procedure "A".

For the past 28 years, Mr. Levinstein has been in charge of shipping more than 75,000 different military shipments that contain over a million different spare parts. He consults for small and large businesses and also trains U.S. Department of Defense DCMA Government officials. In his seminars, he provides the tools and the knowledge required to decide which equipment is necessary to purchase, which supplies to order and the methods of packaging required per contract specification (Mil-Spec). As a result of Mr. Levinstein's training, companies reduce their packaging and shipping costs while maintaining the high level of quality that is required.

In 2012, the National Institute of Packaging, Handling & Logistics Engineers awarded Mr. Levinstein the Logistics Award for his Significant Achievements in Logistics and Packaging for his achievements.

1. Interpret Mil Std-2073 Packaging
Full review of this manual will give the contractor the ability to easily navigate through the spec. We cover most basic methods in the course. The seminar is designed for contractor specific methods cited on their orders.
2. Interpret Mil Std-129M Change 4 Marking
Full review of manual and how to label correctly. Including placement, RFID, UID and other special marking requirements.
3. ASTM-D-3951 Commercial packaging
4. Select Materials for packaging
Select cost effective materials.
5. Preserve package and label
We take the process from A to Z contract review, code & method application to actual product prepping for final shipment.
6. Comply with quality provisions cited in Mil Std-2073
Create process in-house to comply with quality provisions cited in the manuals.
7. Traffic management compliance
Certain contracts require additional steps when FOB origin contract or shipment destined for overseas destination. We cover the details and steps required to ship quickly, saving time and preventing delays.
8. Process flow created for interpretation and application process, including illustration of process for methods cited
9. Quality Control: Packaging record per shipment form
10. WAWF Wide Area Workflow